BlueStylus

BlueStylus modernizes office management, giving this law firm a competitive edge.

Q/A

with Andy Suhar



For nearly 20 years, attorney Andy Suhar practiced from the same physical office in Youngstown, Ohio. But when his firm recently relocated, the transition was effortless — because BlueStylus had already transformed the way his team manages documents, cases, and time, making every file, note, and time entry easily available to him and his staff instantly, from anywhere. Large physical files are now a thing of the past.

BLUESTYLUS TIME AND BILLING

"A good attorney needs to have the best tools, and this is just the best tool you can have."

— Andy Suhar, Attorney & Chapter 7 Bankruptcy Trustee

Q: What do you use BlueStylus for today?

"Our document management, file management, and case management is all done through BlueStylus. Everything we need is at our fingertips and accessible in the office, at home, or on the go including documents, scheduling, contacts, notes, tasks, and time. BlueStylus keeps everything in one place, all in real time, with no lag time. Being able to access your virtual documents from anywhere is really fantastic.

In addition to Document Manager, we use Time and Billing to keep track of time and invoicing. It was a manual, multi-step process before. We'd put our time on a timesheet then type it into a timekeeping program. Time could get lost, forgotten, or abbreviated wrong. When doing things digitally in real time, it's done and there's no opportunity for a mistake to happen. We're able to capture more billable time and keep better records. It's both a time savings and accuracy story for us."

Q: Can you give an example of how easy the software is to use?

"The ease of pulling up a file or document and archiving files is so efficient and quick. I'm familiar with some other software, they have information and storage, but not as easy to access. If I want to pull a document, download it, and put it in an email, it's keystrokes away. It's hard to compare.

BlueStylus supports my workflow. When I go to a specific case on BlueStylus, all of the information I need is right there, including phone numbers. I can make a call, type my notes, and record my time in real time. I can send out an email, go to task manager, and reference that I sent an email. To ensure I get a response, I will calendar it to get a response in 5 days. Every day, tasks appear with what needs to be followed up. What's nice about that is everything can be done in BlueStylus in one location while you're on the call: notes, follow up, time, and when you're done with the meeting, it's documented, no need to calendar elsewhere."

BlueStylus offers online office management that's on point.

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Q: What's the first thing you would show to a colleague?

"I would show them Document Manager so they could see how the whole thick case file is now just a mouse click away. That's usually the most surprising thing. I would show them how I send my client emails to BlueStylus so I'm not searching Outlook for them, but they're right there in that specific case.

Then I would show them Time and Billing, demonstrating the ease of time and expense entries, invoicing, and billing status by case. It's all right there and tremendously faster than how it was handled in the past. I can even jump on the app to record time when I have an unexpected after-hours call with a client, so it's captured the moment it occurs."

Q: How does BlueStylus help your practice stay competitive?

"You can't keep current with large paper files when everything is expected to be responded to in a very short time. BlueStylus enables fast responses, organized digital files, and efficient workflows that keep my practice modern and competitive. You have to move forward out of your comfort zone to be competitive in the modern practice of law."

Q: If you stopped using BlueStylus tomorrow, what would you miss the most?

"There's not any one thing. I'd basically be done. It's become such a tool that's needed to practice efficiently. A good attorney needs to have the best tools, and this is just the best tool you can have. And there is probably no other software that has such good support."

In closing, Andy wants other attorneys to know that BlueStylus can modernize office management and streamline workflows with its highly accessible features, simple pricing model, and exceptional support.

Interested in learning more about BlueStylus?
Call us at 866-878-7831 or email sales@bluestylus.com.
Enjoy all of the functionality you need without the excess you don't.

BlueStylus offers online office management that's on point.